



Bed Bath & Beyond Found the Perfect Perks Provider in PerkSpot

When searching for an employee discount provider, Bed Bath & Beyond wanted a company that would go, well, beyond! As Julie Marley, Bed Bath & Beyond's Field Associate Relations Manager, said, **"We didn't really have anything, any kind of platform to manage deals and discounts for us. PerkSpot came in and filled that gap for us."**

So, what was on the list of requirements as they hunted for the right provider that would both help Bed Bath & Beyond associates save money and help corporate employees manage a new benefit? See for yourself:



Easily Accessible Site Offering a Variety of Discounts Personalized for Users



Fully Outsourced, Hands-off Program



Suppression of Direct Competitors



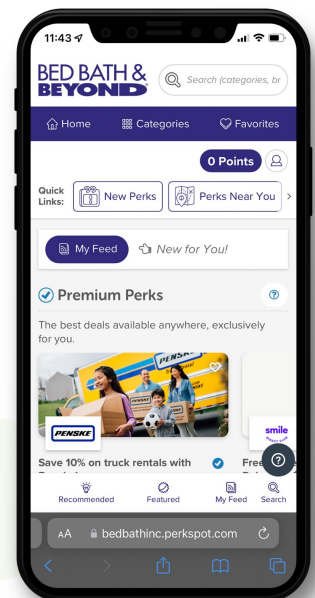
Digestible Data Showing Trends in Bed Bath & Beyond Usership



Actionable Reports Meant to Support Meaningful Executive Decisions

» Perks When You Want, How You Want

PerkSpot does more than lend a helping hand. We're a customizable program designed to match any of your needs seamlessly. For Bed Bath & Beyond, that meant finding a way to provide their associates with a money-saving benefit while helping ease the workload of their HR department.



Launched: 2017

Engagement Increase
from May 2017 - May 2020:

2013

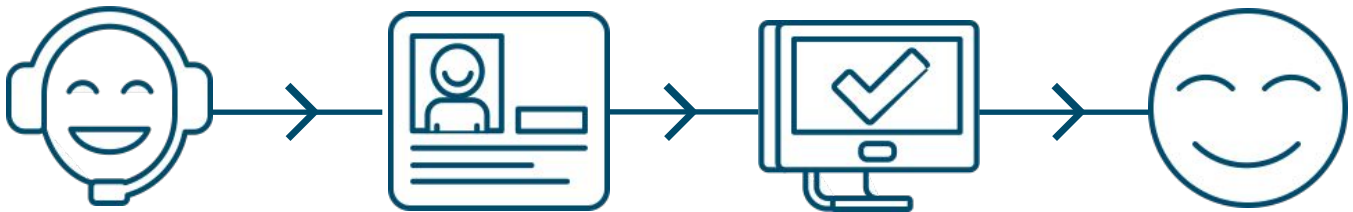
Average Monthly
Savings:

85%

Communications
Sent Each Quarter:

\$110,000

» Stay Up to Date, Every Step of the Way



As a top tier employee perks provider, PerkSpot is proud of the way we provide a dedicated Client Success Manager to every client we have, no matter their size, structure, or needs. When you partner with PerkSpot, you'll be assigned an account manager who consistently communicates to provide a smooth onboarding process, marketing materials for employees, and regular participation reports that demonstrate trends, employee usership, and more! With these reports, we'll work together to uncover areas where we can improve participation or provide solid proof to executives of the success of your new benefit.

“Coming from a company where we depend a lot on data, I love getting our participation report each month. It’s an amazing tool as well to look at different ways to make PerkSpot accessible to our associates.”

“I was keeping an updated spreadsheet monthly that I would send to our HRVP just so she could see how PerkSpot’s doing, and it’s just great to see that at a glance.”

Are you ready to implement an employee discount program that goes the extra mile?
[Get Started Now](#)